

EMPLOYMENT CONTRACT NEGOTIATIONS

What are they?

Employment contract negotiations involve two or more parties discussing the terms and conditions of a contract and binding legal agreement before officially signing. Terms of the contract that can be negotiated include salary, vacation time, start/end dates, work modality (in-office, remote, hybrid), relocation costs, commission rates, professional development, flexible shifts, etc.

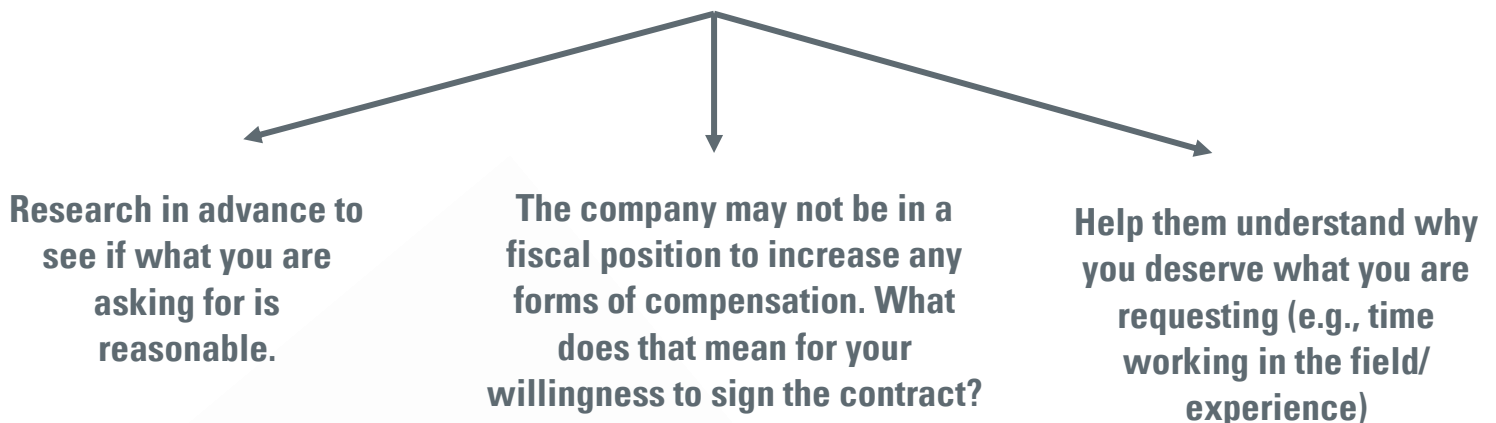
**Did you know
ECCS offers
negotiation
workshops &
appointments?**

Who can negotiate?

Negotiating offers are not encouraged for co-op students. However, co-op students who have longer term co-op offers (12-16 months) and graduate students can potentially negotiate contracts.

To be eligible to negotiate a co-op contract, students will need to have past co-op and/or other work-integrated-learning experiences that provide weight behind their negotiation request.

Other Considerations



Book an Employment Offers/Negotiations appointment with your Career Educator on Oscarplus to learn more about how you can approach negotiations for co-op contracts and post-grad employment or contact SSC if you are an alumnus.